



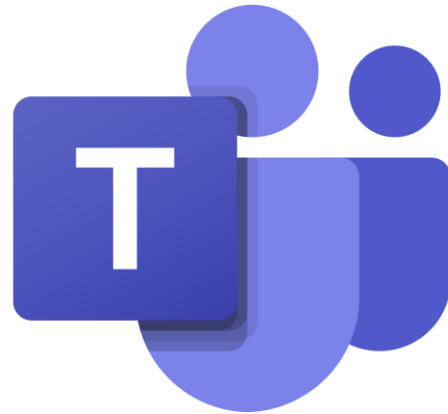
# WELCOME

**Nelson Reyneri**  
Principle, Point B  
2022 Leadership & Advocacy  
Awards Luncheon Emcee





# We Are Streaming Live!



#2022LeadershipandAdvocacyAwards



**Carrie Roman**  
**Vice President**  
Global Planning &  
Sourcing Solutions &  
Enablement



# Board of Directors

**Angela Battle Board Chairperson**

Director of Subcontracting Diversity & Development  
Sellen Construction

**Carrie Roman Board Vice Chair person**

VP, Global Planning & Sourcing, Solutions & Enablement  
Starbucks Coffee Company

**Carl Gipson Treasurer, Board of Directors**

Director, External Affairs  
AT&T, Inc.

**Kate Kleyman Board Secretary**

Vendor Diversity Program Manager  
McKinstry

**Shahzad Q. Qadri MBEIC Chairperson**

Partner  
Wong Fleming, P.C.

**Dicran Arnold MBEIC Vice Chairperson**

Global Enterprise Sales Area Vice President - Business Development  
World Wide Technology, Inc

**Josh Canady Board Member**

Sr. Diversity Program Manager  
Microsoft Corporation

**Richard Chacon Board Member**

Head of Supplier Diversity  
MUFG Union Bank, N.A

**Clayton E. Judge III Board Member**

Global Procurement | Business Diversity & Inclusion  
Nike Corporation

**Chi Pak Board Member**

Director, Supplier Diversity  
T-Mobile US, Inc.

**Vladimir “Vlad” Poppel Board Member**

Supplier Diversity & Inclusion Program Manager  
Intel Corporation

**Fernando Martinez Board Member**

President & Chief Executive Officer  
Northwest Mountain MSDC

Shahzad Q. Qadri  
Partner, Wong Fleming  
Attorneys-at-Law



# Minority Business Enterprise Input Committee

**Dicran Arnold**

World Wide Technology, Inc.

**Pedro Castro**

Magellan Architects

**Utah, Javier Chavez Jr.**

Cerveza Zolupez Beer Co.

**Raul Ramos**

Elyon International, Inc.

**Nelson Reyneri**

Point B

**RC Sunkara**

Mavensoft Technologies, LLC

**Fernando Martinez**  
President & CEO  
Northwest Mountain MSDC





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Engineering  
Planning



**Fernando Martinez**  
President & CEO  
Northwest Mountain MSDC







 NW Mtn Minority Supplier Development Council

# RESURGING PARTNERSHIPS

Empowering Future Generations | 2022





## PROBLEM

- Health & Economic Crisis
- Business Disruption & Closure
- Decline in Regional GDP
- The Effect on our Communities & Generations to Come
- Anticipate the Unknown
- Inflation

## MITIGATE

- Engage, Energize, Socialize
- Resurge Relationships with Friends, Colleagues, Peers, Clients
- Build New Strategic Alliances
- Resurge Old Strategic Alliances

## GOAL

- Invest back in the communities within which we do business
- Grow MBE business to reflect Community Parity
- Level up MBE pricing to reflect the Market



 NW Mtn Minority Supplier Development Council

# RESURGING PARTNERSHIPS

Empowering Future Generations | 2022



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# 2022 Leadership & Advocacy Awards Keynote Speaker

**Stephanie Owen**  
Vice President, Technology &  
Enterprise Procurement



**Nelson Reyneri**  
Principle, Point B  
2022 Leadership & Advocacy  
Awards Luncheon Emcee



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**Stacie Harwood**  
Sr. Program Manager,  
Supplier Diversity  
T-Mobile



# Awards Committee

Angela Battle, Committee Chairperson,  **Sellen**

Javier Chávez, Committee Member



Jennie Hanson, Committee Member



Stacie Harwood, Committee Member



Vanessa Sood, Committee Member





# 2021 Advocacy Awards

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- **John A. Gilmore Award**
- **The Phyllis Gutierrez-Kenney Award**
- **Robert L. Ryan Award**

# 2021 Advocacy Awards

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## John A. Gilmore Award

- Presented to a Northwest Mountain MSDC Certified Business Owner or Employee
- Exemplifies the Spirit of Activism and Business Expansion through strong Advocacy for fellow Northwest Mountain MSDC MBEs.

# 2021 Advocacy Awards

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**John A. Gilmore Award Winner**

**Shahzad Q. Qadri**

**WONG · FLEMING**  
ATTORNEYS AT LAW

# 2021 Advocacy Awards

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## The Phyllis Gutierrez-Kenney Award

- This award is presented to an individual employed by a Northwest Mountain MSDC Public Agency Member, who exemplifies commitment and dedication to creating business opportunities and advancing the development of minority business success throughout our region and community.

# **2021 Advocacy Awards**

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## **The Phyllis Gutierrez-Kenney Award Winner**

**Michael Verchot**



# 2021 Advocacy Awards

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## Robert L. Ryan Award

- Named after a Boeing employee and founder of the Northwest Mountain MSDC 44 years ago.
- Presented to an individual employed by a corporate member, who exemplifies commitment and dedication to the *development of minority business success* through the Northwest Mountain MSDC.

# 2021 Advocacy Awards

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**Robert L. Ryan Award Winner**

**Josh Canady**

**Sr. Supplier Diversity Manager**



**Microsoft**

# Award Winners

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**Shahzad Q. Qadri, John A. Gilmore Award**

**Michael Verchot, Phyllis Gutierrez-Kenney Award**

**Josh Canady, Robert L. Ryan Award**



**Carrie Roman**  
**Vice President**  
Global Planning &  
Sourcing Solutions &  
Enablement



# 2021 Leadership Awards

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**MBE Class I, II, III, & IV Awards**

**Public Agency Member Award**

**Regional Member Award**

**National Member Award**

# Suppliers of the Year

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**Class I:** Annual Sales Ranging  
up to \$1,000,000

**Class II:** Annual Sales Between  
\$1,000,000 & \$10,000,000

**Class III:** Annual Sales Between  
\$10,000,000 & \$50,000,000

**Class IV:** Annual Sales Greater  
than \$50,000,000



# Supplier of the Year Class I

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Annual Sales Ranging up to  
\$1,000,000



# Supplier of the Year Class I Nominees

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**Cerveza Zolopez Beer Co.**  
**Lanier's Fine Candies**



# Supplier of the Year Class I Winner

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# Supplier of the Year Class II

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Annual Sales Between  
\$1,000,000 & \$10,000,000



# Supplier of the Year Class II Nominees

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Inabia Solutions and Consulting

Mairos, Inc., Dba Keeney's Office Supply  
and Interiors

Mavensoft Technologies

TDW+Co

TokuSaku Consulting





# Supplier of the Year Class II Winner

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# Supplier of the Year Class III

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Annual Sales Between  
\$10,000,000 & \$50,000,000



# Supplier of the Year Class III Nominees

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American Paper Converting

Elyon International, Inc.

Ohno Construction



# Supplier of the Year Class III Winner

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# Supplier of the Year Class IV

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Annual Sales Greater Than  
\$50,000,000





# Supplier of the Year Class IV Nominees

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**Greater Pacific Industries**

**PetroCard, Inc.**





# Supplier of the Year Class IV Winner

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# 2021 Suppliers of the Year

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**Cerveza Zolopez Beer Co.**

**Mairos, Inc., Dba Keeney's Office Supply and Interiors**

**Elyon International, Inc.**

**PetroCard, Inc.**





Shahzad Q. Qadri  
Partner, Wong Fleming  
Attorneys-at-Law



# 2021 Leadership Awards

Nominations come from Certified MBEs that do business with our corporate and public agency members.

- Award Winners are evaluated on
  - Dollars spent with Council Certified MBEs,
  - Outreach to the MBE community,
  - Firm's overall Supplier Diversity strengths and efforts.



# 2021 Public Agency of The Year Winner

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# FOSTER

Consulting and Business  
Development Center

# 2021 Regional Corporation of The Year Winner

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**UnionBank®**

# 2020 National Corporation of the Year Nominees

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**Microsoft Corporation**  
**T-Mobile US, Inc.**



# 2021 National Corporation of the Year Winner

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T-Mobile®

# 2021 Members of The Year

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**Fernando Martinez**  
President & CEO  
Northwest Mountain MSDC



# 2021 PARTNERSHIP AWARD

# 2021 PARTNERSHIP AWARD

T-Mobile®

# 2021 PRESIDENT'S AWARD

# Edelmira “Abby” Martinez

*April 4, 1956 – November 3, 2021*



**Fernando Martinez**  
President & CEO  
Northwest Mountain MSDC





**Thank You**