

40TH

ANNIVERSARY
BREAKFAST



**Northwest
Mountain**
Minority Supplier
Development Council

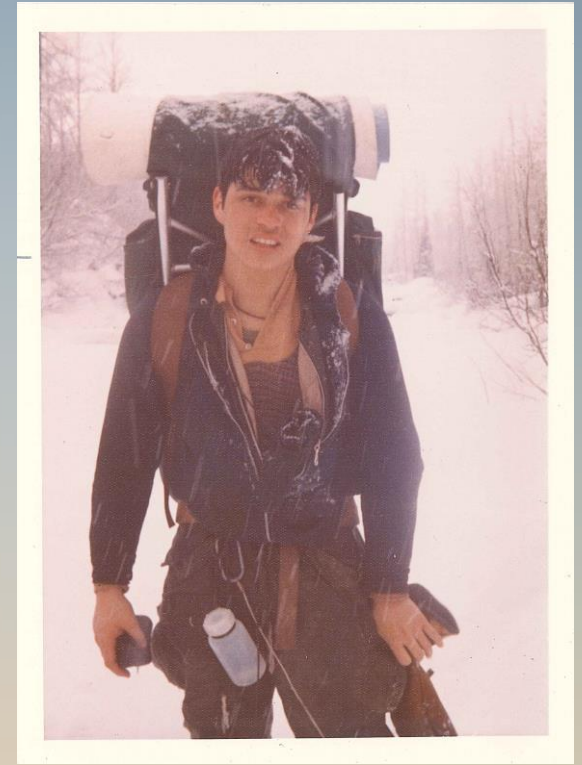
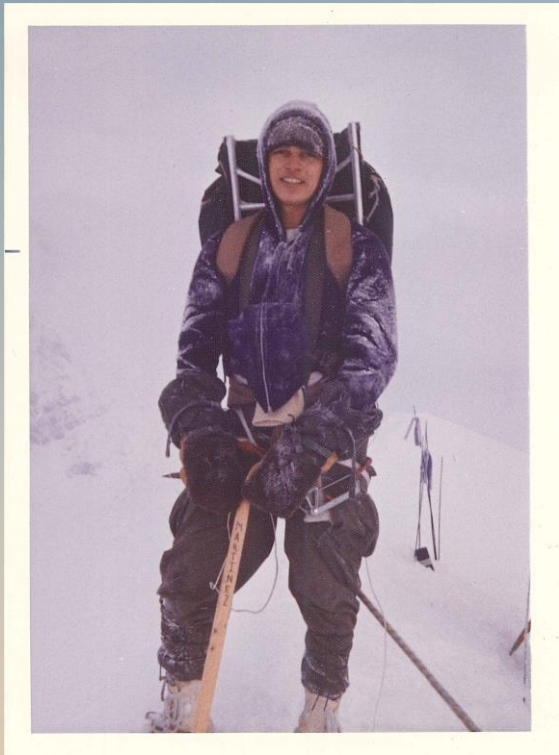
Celebrating 40 Years of Developing Minority Businesses
& 40 More to Come!

WELCOME

Fernando Martinez
President & Chief Executive Officer



NORTHWEST MOUNTAIN MSDC | ESTABLISHED OCTOBER 20, 1978



17,000 Ft. Level of Mt. McKinley
July 1973

Fernando & Abby Martinez

July 31, 1977



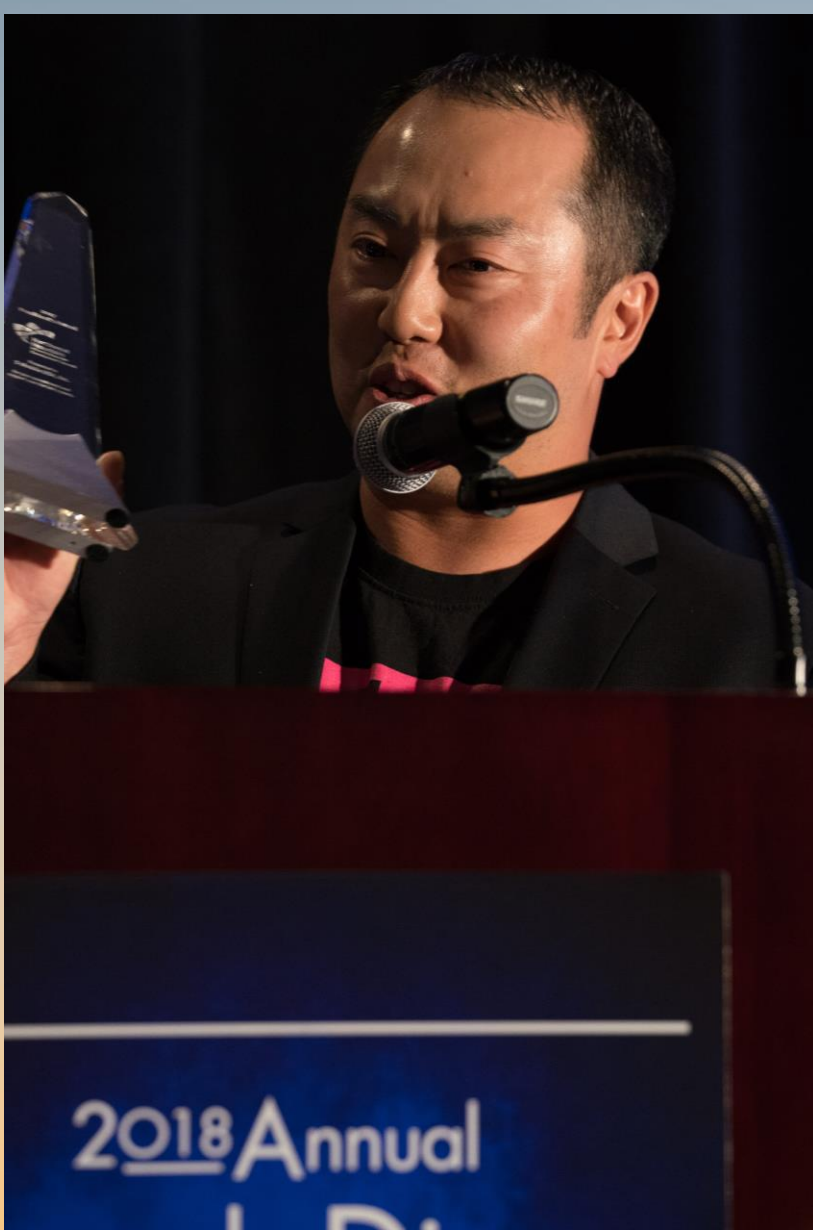
Mr. Chi Y. Pak

Senior Manager,
Supplier Diversity

The T-Mobile logo is displayed in white on a bright pink rectangular background. It features a stylized 'T' with a small square in its top-left corner, followed by a dot, the word 'Mobile' in a serif font, and a registered trademark symbol (®) at the end.

40TH ANNIVERSARY
BREAKFAST

NORTHWEST MOUNTAIN MSDC | ESTABLISHED OCTOBER 20, 1978



40TH ANNIVERSARY BREAKFAST

CHI Y. PAK – SENIOR MANAGER
SUPPLIER DIVERSITY
T-MOBILE USA

Council History

Fernando Martinez
President & Chief Executive Officer



NORTHWEST MOUNTAIN MSDC | ESTABLISHED OCTOBER 20, 1978

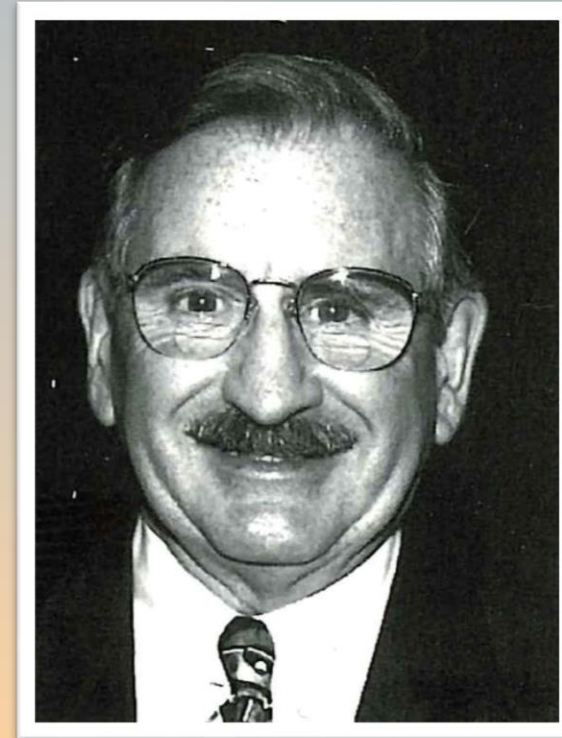
*“Boeing is the reason
the Council Exists!”*

Mr. Tom Nesby
Nesby + Associates
June 5, 2013

Mr. Robert L. Ryan

Boeing Corporate Administrator for Small and Disadvantaged Business Programs

- 1974 – Vision of a Minority Council
- 1976 – Founded the Puget Sound Minority Supplier Development Council
- 1978 – Established Puget Sound Regional Minority Supplier Development Council
- 1976 – 1981 First Council Chairperson
- Active in the Council till he retired in 1990
- Presently - Acknowledge his contributions by annually awarding the Robert L. Ryan Award to a Corporate Member Individual who best exemplifies the commitment and dedication to Supplier Diversity...



ORIGINAL FOUNDING DATE

From: Nettie Seaberry [nettie.seaberry@nmsdc.org]
Sent: Monday, March 01, 2010 11:22 AM
To: Fernando Martinez
Cc: Theresa Childress
Subject: RE: Original Founding Date of the Northwest Minority Supplier Development Council

Mr. Martinez,

I checked through several historic periodicals and found an article that stated the following:

Seattle -- Bob Ryan's dream of and RMPC in the Pacific Northwest became a reality October 20 (1978) with the inauguration of a three-state council covering Washington, Oregon and Idaho. With proclamations from the three governors, the participation of corporate officers, minority business owners and civic leaders, the festive occasion was a tribute to Ryan's persistence and the growing interest of business leaders in the far West.

Source: NMPCNews: a publication of the National Minority Purchasing Council, December, 1978.

Note: Robert L. Ryan was the Administrator/ Small/ Minority Business Programs of the Boeing Company at that time.

Hope this is helpful.

Nettie Seaberry
Director, Information Center
National Minority Supplier Development Council
1359 Broadway, Suite 1000, New York, NY 10018
Tel: (212) 944-2430
Fax: (212) 719-9611

ORIGINAL FOUNDING DATE

October 20, 1978

From: Nettie Seaberry [nettie.seaberry@nmsdc.org]
Sent: Monday, March 01, 2010 11:22 AM
To: Fernando Martinez
Cc:
Subject:

Mr. Martinez
I checked

Seaberry
October
Council
congratulate
tribute

Source: M
Note: Ro

Hope this is h

Nettie Seaberry
Director, Informa
National Minority Supplier Development Council
1359 Broadway, Suite 1000, New York, NY 10018
Tel: (212) 944-2430
Fax: (212) 719-9611

Seattle -- Bob Ryan's dream of and RMPC in the Pacific Northwest became a reality.

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With proclamations from the three governors, the participation of corporate officers, minority business owners and civic leaders, the festive occasion was a tribute to Ryan's persistence and the growing interest of business leaders in the far West.

Chronology of the Northwest Mtn. MSDC

- Executive Order #11625 signed by Richard Nixon, October 13, 1971
 - Prescribing additional arrangements for developing and coordinating a national program for minority business enterprises
- 1972 National Minority Purchasing Council was established
- 1973 National Minority Supplier Development Council (NMSDC) was incorporated
- 1974 Office of Minority Business Enterprises entered into a contract with NMSDC “to pursue the single objective of encouraging major corporations to adopt and implement programs to increase their purchases and goods & services from minority businesses.”
- 1976, Robert L. Ryan – begins facilitating process to establish Puget Sound Regional Minority Supplier Development Council
- 1978 NMSDC Expanded – Regional Minority Supplier Development Councils were established
 - October 20, 1978 Puget Sound Regional Minority Development Council was established by Mr. Robert L. Ryan
 - Robert L. Ryan, Boeing Corporate Administrator for Small and Disadvantaged Business Programs
 - Facilitated the formation of the Puget Sound Regional Minority Supplier Development Council



NORTHWEST MOUNTAIN MSDC ▪ ESTABLISHED OCTOBER 20, 1978

Chronology of the Northwest Mtn. MSDC

- Executive Order #11625
 - Prescribing and authorizing the establishment of a national minority business development council
- 1972 National Minority Purchasing Council was established
- 1973 National Minority Supplier Development Council (NMSDC) was incorporated
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- 1976, Robert L. Ryan, Boeing Corporate Administrator for Small and Disadvantaged Business Programs
 - Facilitated the formation of the Puget Sound Regional Minority Supplier Development Council
- 1978 NMSDC Expansion
 - October 20, 1978 was established by
 - Robert L. Ryan, Boeing Corporate Administrator for Small and Disadvantaged Business Programs

Tom Nesby
&
Nick Sena

Northwest Mountain
MSDC | Established
October 20, 1978



NORTHWEST MOUNTAIN MSDC | ESTABLISHED OCTOBER 20, 1978

Tom Nesby Receives John Gilmore Award



Nike Corporation &
Cassel, Inc. Presenting

Presentation of Award to Tom Nesby

Certified Minority Business Enterprise with the
Northwest Mountain MSDC Since 1982



NORTHWEST MOUNTAIN MSDC | ESTABLISHED OCTOBER 20, 1978

Mr. Tom Nesby

Founder & Principal
Nesby + Associates



NORTHWEST MOUNTAIN MSDC | ESTABLISHED OCTOBER 20, 1978

5-9 YEARS

RECOGNITION OF OUTSTANDING SUPPORT



NORTHWEST MOUNTAIN MSDC | ESTABLISHED OCTOBER 20, 1978

Minority
Business
Enterprises
2013

Allysis, Inc.
GreenerVolts, LLC
Hennessy Construction Company
In Line Commercial Construction
Jaws Transportation
Kal Medical Supplies, Inc.
Moss Cape, LLC
OI Forest Products, Inc.

Minority
Business
Enterprises
2013
(cont'd)

Pretzel Perfection
Prowess Consulting, LLC
Royal Cleaning Services,
Suh'dutsing Staffing Services
Suh'dutsing Technologies, LLC
Suh'dutsing Telecom, LLC
Sybis, LLC
U.S. Translation Company

Minority
Business
Enterprises
2012

Anselux, LLC

Doyon Remote Facilities & Services, LLC

Gresham Ford

Lanier's Fine Candies

O'Neill Construction Group, Inc.

Open Systems Technologies DE, LLC

Oxygen Learning, LLC

U.S. Facilities, Inc.

Viking Engineering and Construction LLC

Minority
Business
Enterprises
2011

Caiman Consulting
Downstream, LLC
Lancs Industries Holdings, LLC
M.P.P. Piping, Inc.
Moral Orchards, LLC
NIQI, LLC
OpConnect, Inc.
Outdoor Products, Inc.
Redapt, Inc.
TokuSaku Consulting

Minority
Business
Enterprises
2010

Adapt, Inc.
BizTek People, Inc.
Copper Environmental Consulting, Inc.
Indepth Solutions, Inc.
Industry Sign and Graphics
MarketScape, Inc.
Memories Unlimited, Inc.
Olgoonik Logistics, LLC
Pegasus Aviation Services, LLC
SK Fabrics, Inc.
SmarTek21, LLC
Sumati Group, LLC
TRIO Business Solutions, Inc.

Minority
Business
Enterprises
2009

Aditi Consulting, LLC
Alvarez Farms
Cazador, LLC
Datum Construction
Dowland-Bach Corporation
Ethofy
Fregonese Associates, Inc.
Glacier Electric Construction, Inc.
LDC, Inc.
Magellan Architects
Momentum Procurement Group, Inc.

Minority
Business
Enterprises
2009
(cont'd)

NMS Security Corporation
NMS Security Services, LLC
North Wind, Inc.
PMT Solutions, LLC
Populus Group
Seachamp Ltd.
Sustain One, LLC.
TDW + C^o
Teleion Consulting, LLC.

Private & Public
Agency Members
2009 - 2013

Northwest Natural Gas - 2009
T-Mobile, USA, Inc. – 2011
Seattle Metropolitan Chamber of Commerce - 2012
Howard S. Wright Construction - 2012
Federal Reserve Bank of San Francisco - 2013



SANDY HANKS KING COUNTY DEPT. OF EXECUTIVE SERVICES

KING COUNTY – PUBLIC
AGENCY OF THE YEAR 2016

Sandy Hanks Lending her Expertise

Business Conference
& Tradeshow
Seattle, WA



NORTHWEST MOUNTAIN MSDC | ESTABLISHED OCTOBER 20, 1978

Presentation of Award to King County

Member of the Northwest Mountain MSDC Since
1988



NORTHWEST MOUNTAIN MSDC ESTABLISHED OCTOBER 20, 1978

Ms. Sandy Hanks

King County Department of Executive Services



NORTHWEST MOUNTAIN MSDC | ESTABLISHED OCTOBER 20, 1978

10-14 YEARS

RECOGNITION OF OUTSTANDING SUPPORT



NORTHWEST MOUNTAIN MSDC | ESTABLISHED OCTOBER 20, 1978

Minority
Business
Enterprises
2008

ASRC Energy Services Alaska, Inc.
Cayuse Technologies, LLC
Champion Produce Sales, Inc.
McAlvain Construction, Inc.
Mobile Integration Workgroup, Inc.
NANA Management Services, LLC
Optimization Technologies, Inc.
Pletronics, Inc.

Minority
Business
Enterprises
2007

Affigent, LLC

Airway Farms, Inc.

C&I Engineering, LLC

Eagle Beverage & Accessory Products,
LLC

Flamingo Trucking, Inc.

Hood River Juice Company, Inc.

Idea Entity Corporation

Newton Building & Development, LLC

TKC Global Solutions, LLC

Wong Fleming, P.C.

Minority
Business
Enterprises
2006

PromoShop, Inc.
Radiant Logistics Partners, LLC
Schutte Farms, Inc.
ServiceMaster of Swan Island
VETrans, LLC

Minority
Business
Enterprises
2005

Aqua Star USA
Cennox, Inc.
Elcon Associates, Inc.
Everest Consultants, Inc.
Intercom Packaging USA, Inc.
Northwest Software, Inc.
Perez Move Management, Inc.
PetroCard, Inc.
Pugh Capital Management, Inc.

Minority
Business
Enterprises
2004

American Paper Converting, Inc.
Belarde Company, Inc.
Control Technology, Inc.
Fena Flowers, Inc.
The KI Group, LLP
The Russell Group, LLC
Thompson Hospitality
Tom Osaka Garden Service, Inc.
World Wide Technology, Inc.
Zones, Inc.

Private & Public
Agency Members
2004 - 2008

Wieden + Kennedy - 2007
MUFG Union Bank. N.A. - 2008





Fernando Hernandez

The Microsoft Corporation



WEST MOUNTAIN MSDC | ESTABLISHED OCTOBER 20, 1978



Microsoft Corporation Supporter Since 1991



Northwest Mountain MSDC | Established October 20, 1978

Presentation of Award to Microsoft Corporation

Member of the Northwest Mountain MSDC Since
1991



NORTHWEST MOUNTAIN MSDC ESTABLISHED OCTOBER 20, 1978

Mr. Fernando Hernandez

Supplier Diversity & Sustainability Director
Microsoft Corporation



NORTHWEST MOUNTAIN MSDC | ESTABLISHED OCTOBER 20, 1978

15 - 19 YEARS

RECOGNITION OF OUTSTANDING SUPPORT



NORTHWEST MOUNTAIN MSDC | ESTABLISHED OCTOBER 20, 1978

Minority
Business
Enterprises
2003

Apollo Sheet Metal, Inc.
TripleNet Technologies, Inc.
Voices Internacional
Yoshida Foods International

Minority
Business
Enterprises
2002

Apollo, Inc.

Greater China Industries, Inc.

Guy Nielson Company

Industrial Division

MindSeekers, LLC

Vulcan Products Company, Inc.

Woodburn Company

Minority
Business
Enterprises
2001

Guy Brown
Kalani Packaging, Inc.
Syntel, Inc.
Wada Farms

Minority
Business
Enterprises
1999

ELYON International, Inc.

Private & Public
Agency Members
2003 - 1999

Starbucks Corporation – 1999
Intel Corporation – 2000
Costco Wholesale – 2002
Enterprise Holdings – 2003

Boeing Support of Northwest MSDC

- 1976, Robert L. Ryan begins facilitating establishment of Puget Sound Regional Minority Supplier Development Council
- October 20, 1978 Puget Sound Regional Minority Development Council is established by Mr. Robert L. Ryan
 - Robert L. Ryan, Boeing Corporate Administrator for Small and Disadvantaged Business Programs
- 1988, Frank A. Shrontz, Chairman of the Board and CEO of the Boeing Company, named to the NMSDC Board of Directors
- July 1989, Malcom T. Stamper, Vice Chairman of the Boeing Company provides PSMDC a loaned executive,
 - Thor R. Briggs, Procurement Manager from Boeing Computer Services named first Executive Director
- 1989, Malcom T. Stamper, facilitated formation of the Council Advisory Board
 - Included Mr. Bruce Gissing, Vice President of Boeing Commercial Airplane Group
- 1990 - 1994, Mr. W.E. "Wally" Alder, Vice President and General Manager Boeing Support Services replaced Mr. Gissing on the Advisory Board
- 1991, Tom Haley Jr., Senior Manager ECS/Electrical Material, Board Chairperson
- 1994, John Schmit, Vice President of Operations, Boeing Defense and Space Group, Advisory Board Chair
- 1995, Lorene Lambro, Board Secretary
- 1997, Nick Sena, Corporate Manager Diversity Programs Boeing Defense & Space Group, Advisory Board Chairperson
- 1999, Nick Sena, Board Chairperson
- 2000 – James C. Johnson, Member Board of Directors
- 2001 – Brenda Fitch, Member Board of Directors
- 2002 – Allan Mulally, Keynote Speaker at 1st Summit Awards
- 2003– Nancy G. Miller, Board Vice Chairperson
- 2005 - 2010, John Blacknall, Member Board of Directors
 - 2008, Board Treasurer
- 2010, Jody Franich, Member Board of Directors
- 2011, Kimberly Newton, Member Board of Directors, Board Secretary
- 2013, Delores M. Alexander, Member Board of Directors
- 2016, Kevin S. Gaston, Member of Board of Directors
- 2016, Sharon S. Lucas, Member of Board of Directors
 - 2017, Board Secretary
 - 2018, Board Chairperson



NORTHWEST MOUNTAIN MSDC ▪ ESTABLISHED OCTOBER 20, 1978

Sharon S. Lucas Board Chairperson The Boeing Company

2018 Annual
Awards Dinner
& Silent Auction

40TH ANNIVERSARY
BREAKFAST

NORTHWEST MOUNTAIN MSDC |
ESTABLISHED OCTOBER 20, 1978

Presentation of Founders Award to The Boeing Company

Member of the Northwest Mountain MSDC Since
1976



NORTHWEST MOUNTAIN MSDC | ESTABLISHED OCTOBER 20, 1978

Ms. Sharon S. Lucas

Program Manager, Strategic Sourcing Work Placement
Integrated Services | Indirect Supply Chain
Supply Chain & Operations
The Boeing Company



NORTHWEST MOUNTAIN MSDC | ESTABLISHED OCTOBER 20, 1978

20+ YEARS

RECOGNITION OF OUTSTANDING SUPPORT



NORTHWEST MOUNTAIN MSDC | ESTABLISHED OCTOBER 20, 1978

Minority
Business
Enterprises
1997

Western Safety Products, Inc. –
1997

Minority
Business
Enterprises
1994

Diverse America Network –
1994

Minority
Business
Enterprises
1991

Pacific Communications
Consultants, Inc. – 1991
Pan Pacific Electronics, Inc. –
1991

Minority
Business
Enterprises
1987

Dynamic Language – 1987

Minority
Business
Enterprises
1985

Cassel, Inc. – 1985

“I hope I can count on Fernando to let those attending know just how important the council has been to our company and our success. The highlight was our companies invitation to join five minority companies and five majority companies to accompany the NMSDC on a visit to China to talk about the work that the council does. The result was the establishment of a similar organization in China.”

Percell Johnson, September 19, 2018

Minority
Business
Enterprises
1983

General Microsystems, Inc. –
1983

Minority
Business
Enterprises
1982

Nesby & Associates, Inc. – 1982
Longest Standing MBE

Private & Public
Agency Members
2009

Branch, Richards & Co., P.S.



Private & Public
Agency Members
1997

Nike Corporation



Private & Public
Agency Members
1996

Washington State Department of Transportation



Private & Public
Agency Members
1995

AT&T, Inc.

Private & Public
Agency Members
1993

City of Seattle



NORTHWEST MOUNTAIN MSDC | ESTABLISHED OCTOBER 20, 1978

Private & Public
Agency Members
1991

Microsoft Corporation
Longest Standing Corporate Member
Wells Fargo
University of Washington



Private & Public
Agency Members
1990

The Coca-Cola Company
Port of Seattle



Private & Public
Agency Members
1988

King County
Longest Standing Public Agency Member



Private & Public
Agency Members
1976

The Boeing Company
Founders Award



Where to Next?

Fernando Martinez
President & Chief Executive Officer



NORTHWEST MOUNTAIN MSDC | ESTABLISHED OCTOBER 20, 1978

1. Within the next year we will develop a capital campaign to buy our own office building.
2. Further distill and institutionalize our guiding principle of “Relevance.”
3. Lead Technology Adoption, Innovation, & Invention.